

DEPARTMENT OF ECONOMICS AND BUSINESS

VIRGINIA MILITARY INSTITUTE

Dr. Bing Jiang

Professor

Contact Information

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Education

Ph.D. Economics, Emory University, 2013

Research & Teaching Interests

Behavioral & Experimental Economics, Public Economics, Microeconomics

Courses Taught

EC 201 – Principles of Microeconomics

EC 202 – Principles of Macroeconomics

EC 203 – Quantitative Tools for ECBU

EC 300 – Intermediate Microeconomics

EC 303 – Statistics

EC 308 – International Trade

EC 420 – Behavioral Economics

Selected Publications

“Remembering the Other Fellow: Experimental Insights into Prosocial Preferences on Two Unique US Campuses”, with S.K. Allen. *Applied Economics Letters*, (2024): 1–6.

“Green Self-image Boosts Online Volunteering for Environmental Causes: Experimental Evidence”, with C.M. Capra and Y. Su. *Journal of Behavioral and Experimental Economics*, 110 (2024): 102186.

“An Anger Premium: An Experiment on the Role of Counterpart Emotions in Coordination”, with X. Pan. *Journal of Behavioral and Experimental Economics*, 103 (2023): 101985.

“Do Pledges Lead to More Volunteering? An Experimental Study”, with C.M. Capra and Y. Su. *Economic Inquiry* 60, no. 1 (2022): 87–100.

“Altruistic Self-Concept Mediates the Effects of Personality Traits on Volunteering: Evidence from an Online Experiment”, with C.M. Capra and Y. Su. *Journal of Behavioral and Experimental Economics*, 92 (2021): 101697.

“To Be a Blood Donor or Not to Be? Investigating Institutional and Student Characteristics at a Military College”, with S.K. Allen. *The B.E. Journal of Economic Analysis and Policy* 19, no. 4 (2019).

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“Are (Active) Entrepreneurs a Different Breed?”, with C.M. Capra. *Managerial and Decision Economics* 39, no. 6 (2018): 613–628.

“Drive and Confidence Characterize Entrepreneurs”, with C.M. Capra. In Judy Hawkins (Ed.), *Personality Traits and Types: Perceptions, Gender Differences and Impact on Behavior*. Hauppauge, NY: Nova Science Publishers, Inc. (2015): 25–48.

“Can Personality Type Explain Heterogeneity in Probability Distortions?”, with C.M. Capra, J.B. Engelmann and G.S. Berns. *Journal of Neuroscience, Psychology and Economics* 6, no. 3 (2013): 151–166.

Working Papers

“Donation Decision under Time Pressure” (with Ching-wen Yang*) – *Under Review*

“Are Christians More Forgiving and Less Greedy? Evidence from a Power-to-take Game Experiment”

“False Message, Lying and Coordination”

“Charitable Behavior, Voluntary Actions and Leadership Decisions: Evidence from Undergraduate Students at a Military College”

* Student co-author

Honors & Awards

VMI Jackson-Hope Prize for Excellence in Published Scholarly Work

VMI Summer Undergraduate Research Institute (SURI) Award

Graduate School Arts and Science Fellowship, Emory University

Honorary Paper Award, 2012 International Association for Research in Economic Psychology Conference

Graduate Student Award, 2012 Southern Economic Association (SEA) Meetings

Grants

VMI Jackson-Hope Faculty Development Leave Grant

VMI Faculty Grants-in-Aid of Summer Research (4 Grants)

VMI Jackson-Hope Funds for Faculty Development – New Research Grant

Professional Service & Membership

Editorial Board Member for *Journal of Economic Science Research*

Referee for *Journal of Behavioral and Experimental Economics*, *Journal of Business and Economics*, *Managerial and Decision Economics*, *Journal of Economic Science Research*
Organizer, *Economic Science Association (ESA) Sessions at the Southern Economic Association (SEA) Annual Meetings*

Liaison for *American Economic Association's CSWEP Committee (Committee on the Status of Women in the Economics Profession)*

Member of *American Economic Association*, *Economic Science Association*, *Western Economic Association International*, *Eastern Economic Association*, *Southern Economic Association*, *International Academy of Business and Economics*, *Association of Christian Economists*, *Chinese Economist Society*, *OMICS International*