

COL Jeffrey S. Smith, Ph.D.
Professor and Dept Head

Contact Information

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Education

Ph.D. Economics, University of Tennessee, 2004
M.S. Economics, Wright State University, 1995
B.A. Economics, University of South Carolina, 1990

Research Interests

Market Efficiency, Exchange-Traded Products, Alternative Assets, Investment, Wealth, and Retirement

Courses Taught

BU 215 – Personal Financial Planning
BU 310 – Business Finance
BU 411 – Equity Analysis
BU 412 – Fixed Income and Derivatives
EC 322 – Engineering Economy

Recent Publications

Barry R. Cobb, Tim Murray, and Jeffrey S. Smith. 2022. “Adjustable Consumption Model for Retirees to Balance Spending and Risk.” *Journal of Economics and Finance*. 46: 420–451.

Barry R. Cobb and Jeffrey S. Smith. “Selecting a Social Security Age to Balance Consumption and Risk”. *Financial Services Review* 28 (2020) pp. 201-221.

Kathy Simms and Jeffrey S. Smith. “Capital budgeting after the Tax Cut and Jobs Act: A classroom exercise”. *Journal of Business Cases and Applications*. 28 (2020)

John S. Zippel, Troy J. Siemers, and Jeffrey S. Smith. “Crop Circles or Actionable Information – Geometric Patterns in Commodity Price Data?” *IFTA Journal* (2019), pp. 54–65

Kathy Simms, Jeffrey S. Smith, and Robert Moreschi. “First Look at the Tax Cuts and Jobs Act of 2017: Seven Questions About the Business Interest Deduction”. *The CPA Journal*. 88.7 (2018), pp. 22–24

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K. Small, J. Smith, and P. Njoroge. "Benchmarking and Bias". In: *Hedge Funds: Structure, Strategies, and Performance*. Ed. by H. Kent Baker, G. Filbeck, and H. Kiyamaz. Oxford University Press, 2017, pp. 510–523

K. Small, J. Smith, and E. Small. "Historical Performance of Private Equity: Cross-Country Evidence". In: *Private Equity: Opportunities and Risks*. Ed. by H. Kent Baker, G. Filbeck, and H. Kiyamaz. Oxford University Press, 2015, pp. 239–258

Books

Jeffrey S. Smith. *Business Finance - Theory, Techniques and Tools*. Self-Published, 2019

Works in Progress

"Should Investors Buy Real Assets or a Financial Asset Proxy?"

"Patterns in the Vig – NFL Betting Trends" with Mark Tuttle

Economic Consulting

Case No. 6-19-cv-00071-NKM, Tracey Lynn Jackson Kinder v. Shelba D. Johnson Trucking, Inc., et al., Date: 2020. Type of case: wrongful death. Services provided: economic valuation.

Case No. CL190000211-00, Shelby Lee Zook v. Carilion Medical Center. Date: 2020. Type of case: wrongful death. Service provided: economic valuation; expert testimony.

Case No. 2019-1502, Jeffrey W. Cockey v. Covanta Fairfax, Inc. Date: 2021. Type of case: injury. Services provided: economic valuation.

Case No. 2019-1504, Andrew J. Neuhaus v. Covanta Fairfax, Inc. Date: 2021. Type of case: injury. Services provided: economic valuation.

Patricia Jones Estate. Date: 2022. Type of case: wrongful death. Services provided: estimate of lost household production.

Katrina Knight Estate. Date: 2022. Type of case: wrongful death. Services provided: estimate of lost household production.

Case No. CL2023-000722-00, Sandra L. West, As Administrator of the Estate of Jeffery Steven Hasson v. Mazen Hasan, MD, and Lewis-Gale Physicians. Date: 2023. Type of case: wrongful death. Services provided: estimate of lost household production; present value of medical care.

Mrs. Lori Farris v. Mr. Bryn Russell in the state of Texas. Date: 2024. Type of case: Fraud. Services provided: economic valuation.

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Case No. WDVA 6:22CV000037. Date: 2024. Services provided: Estimate of lost household services and lost income.