A meeting of the VMI Board of Visitors was held in Lexington, Virginia in the Turman Room of Preston Library at VMI beginning at 0800 hours on Friday, 5 May and continuing at 0800 hours on Saturday, 6 May, pursuant to notice.

Present: General John P. Jumper ’66, USAF (Ret), President
Mr. John W. Boland ’73
Mrs. Lara T. Chambers ’03
Mr. Brian R. Detter
Lieutenant General Charles E. Dominy, USA (Ret)
Mr. Bruce C. Gottwald, Jr. ’81
Mr. Conrad M. Hall ’65
Mr. Richard K. Hines V ’66
Mr. David L. Miller ’70
Mr. Kimber L. Latsha ’77
Mr. Scot W. Marsh ’81
Honorable Joseph R. Reeder
Mr. Eugene Scott, Jr. ’80
Lieutenant General Carl A. Strock ’70, USA (Ret)
Lieutenant General Frances C. Wilson, USMC (Ret)

Absent: Mr. George Collins ’62
Major General Timothy P. Williams, VAARG

Friday, 5 May 2017 – 0800

1. General Jumper presided and called the meeting to order at 0802. Lt Col Sean P. Harrington, Secretary to the Board of Visitors, recorded the minutes. General Peay, Superintendent, and Ms. Elizabeth Griffin, legal counsel, were also present.

2. General Jumper welcomed everyone and thanked them for their attendance. He thanked General and Mrs. Peay for hosting the Board at dinner the preceding evening. General Jumper introduced Mr. Steve Maconi, the new CEO of the VMI Agencies. He came to us from the US Naval Academy as the Vice President of Development following a distinguished military career in the Navy. General Jumper provided to the Board a historical anecdote related to the Institute provided by the COL Keith Gibson. On the 6 April 1917, a VMI graduate and participant in the Battle of New Market drafted the bill for the Declaration of War for World War I thus reiterating the important roles VMI grads have played throughout the course of our history.
3. **A motion to approve the Board of Visitors Resolutions for the following persons was made by Mr. Latsha, seconded by Mr. Hall:** Mr. Kimber Latsha ’77, Colonel Dan Barr, Colonel Lee Dewald, Colonel Grigg Mullen ’76 and Mrs. Kathy Gilbert. The motion passed unanimously. The resolutions are filed with the minutes of this meeting as Appendix I.

4. General J. H. Binford Peay III ’62, VMI Superintendent, and key senior members of the staff addressed the Board on a variety of topics. A copy of the briefing slides will be appended to these minutes as **Appendix II.** He provided the Board members with a Look Back of events that have occurred since the last meeting in January and the remaining events up to graduation. The Institute conducted 9 parades, 56 athletic events, 3 Admission Open House visits and 2 Reunion Weekends. General Peay discussed the Top Ten Challenges facing the Institute today. Those challenges include 1) unstable state revenues and budget cuts, 2) tuition, fees, and financial aid, 3) post security, 4) SACS Accreditation and the Quality Enhancement Plan, 5) planning for capital projects, 6) execution of numerous non-capital projects, 7) maintenance/repair of current facilities, 8) changing NCAA landscape, 9) trends in higher education, and 10) social, cultural and legal challenges.

5. Colonel Dallas Clark ’99, Director for Finance, Administration, and Support, updated the members on the FY18 budget, post-wide safety and security, construction projects, and a legislative update.

   a. Colonel Clark covered the preliminary tuition and fees assumptions for FY18. In-state tuition/fees will be $27,450 (3.7% increase) and the Out-of-state tuition/fees will be $53,138 (4.7%). The FY18 cadet enrollment projection is 500 new cadets and 1,756 total cadets with 62.7% representing in-state. The E&G Program Revenue projections are $9.8M in state general funds and $32.5M in cadet tuition income for a total of $42.3M. The Auxiliary Fund balance is projected to be $12M, the Unique Military Activities Revenues at $8.6M, Unrestricted Local Funds at $1.8M and Total Contingencies budgeted at $1.8M in FY18. Additionally, Colonel Clark discussed some key assumptions projected for the next fiscal year to include the following: 1) $543K general fund reduction, 2) $886K for the Equipment Trust Fund (no change), 3) $1.33M for Maintenance Reserve Program Funds, 4) $1.01M in state funds for Cadet Financial Aid (no change), 5) a 3% increase in salaries for teaching faculty, administrative & professional and classified employees, 6) $85K increase for the QEP initiative, 7) $4.25M in tuition revenue used for cadet financial assistance, 8) $12M Auxiliary Fund balance, 9) an $8.7M increase in employer health insurance premiums, 10) $250K increase in E&G Program budget for utilities, insurance and other unavoidable costs, 11) $150K for VMI Senior Executive Officers budget requests, and 12) $1.9M in local unrestricted funds from the VMI Foundation.
b. Colonel Clark discussed the post-wide safety and security plan. He reviewed the various areas of vulnerability and key focus areas for the upcoming year.

c. Colonel Clark provided a comprehensive construction update for the Board. The estimated budget for Phases 1-3 is $30.7M with $1.1M authorized for preliminary design. He discussed the projected schedule and the following major projects: 1) Preston Library and 2) Scott Shipp Hall. He also covered several small construction projects for the upcoming year to include 1) Cameron Hall roof replacement, 2) Carroll Hall Psychology labs, 3) Chessie Nature Trail, 4) Cocke Hall pool, 5) Mallory Hall space modifications, 6) Richardson Hall electric and HVAC upgrades, 7) Davidson-Tucker House expansion, 8) renovations to the Chaplains Quarters, and 9) Crozet hall floor replacement.

d. Colonel Kim Parker provided the Board with a Legislative Update from the 2017 legislative session. The session lasted 45-days and VMI had 65+ Bills on the tracking report. The team conducted a very successful Legislative Reception in Richmond for our congressional leaders which included members of the Corps of Cadet, faculty and key staff. Colonel Parker discussed some of the successful and unsuccessful legislative initiatives, key takeaways and the various issues and events over the time ahead. The House Appropriations Committee is scheduled to visit VMI on 28 June 2017. Additionally, the Six Year Plan Meeting with the State Review Committee is scheduled to meet on 25 July 2017. Colonel Parker covered the components of the Six Year Plan and the current timeline for eventual plan submission.

6. Brigadier General Jeffrey G. Smith, Jr. ’79, Deputy Superintendent for Academics and Dean of the Faculty, provided an Academic update to the Board members to include 1) Undergraduate Research Programs, 2) Faculty Research Programs, and 3) an International Programs Update.

a. BG Smith updated the Board on the current VMI Undergraduate Research Program. There was a total of 81 cadets, 40 faculty mentors, 20 faculty judges, and 10 faculty moderators attended the recent Undergraduate Research Symposium. The event was a success and provided a unified public showcase for cadet, faculty, and staff scholarly work.

b. BG Smith discussed the current Sponsored Research and Programs for the faculty. He provided an update on the award categories (government grants, scholarships, private/corporate sponsorships, and large equipment grants). He provided the board with the FY16/17 research snapshot and the faculty projects and successses from the past year.

c. BG Smith discussed the current International Programs. In 2016/2017 there were 192 cadets that participated in the program (semester programs (38 cadets), furlough programs (14 cadets), summer programs (84 cadets) and enrichment programs (56 cadets)).
7. Colonel Vern Beitzel ’72 provided the Board with an Admissions Update for the Class of 2021. The target remains 500 for the incoming class with approximately 60 females. Based on current deposits received (477) the profile for the incoming class is as follows: 1) 58% in state/42% out-of-state composition, 2) 3.66 average high school GPA, 3) 1201 average SAT and an average ACT score of 26, 4) 85% interested in a commission, and 63% attended an Open House event.

8. Colonel William Wanovich ’87 provided the Board with the Commandant’s update. He covered commissioning trends and the recent Spring Field Training Exercise (FTX).
   a. The commissioning trend remains on an upward glide path. The projected numbers for FY17 is 188 commissioned officers across the various services. The Army and Air Force continue to open the aperture for commissioning opportunities and he expects the commissioning numbers to increase into FY18.
   b. He briefed the various ROTC initiatives during the Spring FTX, as well as those community projects for cadets on a non-commissioning track. There were a multitude of projects across the local area that has continued to help benefit our local community and continues to improve upon the community relations effort.

9. Dr. David Diles provided the Board with an Athletic Programs update. He covered the NCAA Supplemental Revenue Distribution, provided an update on the North Carolina House Bill 2, and the recent NCAA Concussion Settlement.

10. Ms. Elizabeth Griffin provided the Board members with the annual training session on the Freedom of Information Act. Specifically, Ms. Griffin covered closed session scenarios and provided an interactive session for the Board members to review and discuss various issues they may encounter during these sessions.

11. General Peay provided the Board with a Look Ahead of the upcoming activities and events through the remainder of the calendar year. Key events included the upcoming Institute Awards ceremony, New Market and Graduation Day parades, Cadre & Matriculation return dates, Parents and Reunion weekend dates, and the VMI Leadership Conference. He concluded his remarks by informing the Board that next fall VMI is scheduled to conduct 15 parades, 5 home football games, 3 Admission Open House visits, and 2 reunion weekends.

12. General Jumpe: concluded the morning session by informing the Board that they will reconvene on Saturday, 6 May 2017, at 0800 hours. The various committee meetings for the remainder of the afternoon will be held in Marshall Hall. The meeting of the full Board was adjourned at 1010 hours.
Saturday, 6 May 2017 – 0800 hours

13. General Jumper called the meeting to order. Attendance was the same as on Friday. He commented that this was his last time heading up the Board as President, and he thanked everyone for their support over the past several years.

14. A motion was made by General Jumper, seconded by Mr. Boland, to approve the minutes of the 27-28 January 2017 meeting of the Board of Visitors. The motion passed unanimously.

15. Regimental Commander Cadet Timothy Davison ’17, First Class President Cadet Hamp Beddoes ’17, and Honor Court President Cadet Eric Inman ’17 were introduced and made brief statements to the Board regarding their particular areas within the Corps of Cadets.

   a. Cadet Beddoes provided an update on the current climate in barracks and successes from the year for the Corps. He introduced Cadet Joseph Brown ’18, the President of the Class of 2018, for an update on plans for the upcoming academic year. He outlined his goals for the next academic year which will focus on education and academics. Additionally, his goal is to continue to work together with the other leaders in barracks to make sure they continue to build upon the success of the current outgoing class.

   b. Cadet Timothy Davison introduced Cadet Finn Swenson ’18 as the upcoming Regimental Commander for the Corps. Cadet Swenson provided the Board with his goals for the next academic year. His focus is on improved communication and getting more members of the Corps involved in the ratline. Cadet Davison thanked the Board for their continued support throughout the year. He also gave a brief overview of the successes and highlights of the year to include a successful Presidential Inaugural parade and a very well run ratline and breakout for the Class of 2020.

   c. Cadet Eric Inman provided an overview of the Honor Court highlights and challenges over the last year. He expressed his pride and admiration for the members of the Court, and informed the Board that the Corps elected their first female to the Honor Court for 2018. He continued to stress the importance of education and that his theme to the Corps for the year has been “Honor is a Lifestyle” and that it is up to the Corps to protect and preserve their system. He introduced Cadet Liam Burke as the next Honor Court President for the upcoming academic year. He provided his goals for the next academic year which will continue to focus on education and transparency to the Corps on issues facing the Court.

   d. General Jumper and the Board congratulated the Class of 2017 leadership on their efforts and service to VMI and the Corps. He wished them well following graduation and acknowledged their personal sacrifice and leadership in making this past year a total success.
16. The Board received remarks from representatives of the Alumni Agencies: Mr. Buzz Birzeniek's '64 (President, Keydet Club), Mr. Robert Louthan '82 (President, Alumni Agency) and Mr. Steve Hupp '84 (Vice President, VMI Foundation).

a. Mr. Birzeniek's introduced Mr. Andrew Deal '12 and thanked him for his work within the Keydet Club. He also mentioned that Ms. Erica Putney '15 was recently hired in the Keydet Club from the Alumni Association and he looks forward to her contributions to their fundraising efforts. He thanked General Peay for his contributions in supporting the ongoing VMI Campaign. He also thanked Mr. Louthan and Mr. Fain for their support and leadership during the transition of the Agency consolidation efforts and the work ahead. He also welcomed Mr. Macom and looks forward to his leadership as CEO of the VMI Agencies. Mr. Birzeniek's informed the Board that the Keydet Club Leadership outing is in June and he is looking forward to thanking their donors. He concluded his remarks by thanking the cadets that participated in the NC Azalea festival. He received numerous compliments for the conduct of these members of the Corps and their professionalism.

b. Mr. Louthan briefed that they just successfully concluded a very busy spring schedule. They had 148 kids participate in the Legacy Day event (266 including their parents), they had 707 alumni return for 9 reunions this semester, they distributed 24,023 copies of the Alumni Review, and they received a check in the amount of $22.5M from the Class of 1967 at their 50th Reunion. He commented that Mr. Charlie Miller '42 led the alumni reunion into barracks and that he was well received by the Corps. He asked that the Board and Corps look more closely at who Mr. Miller is and his contributions during WWII, and he provided a brief history on his personal sacrifice during that period in US history. Mr. Louthan concluded his remarks by asking the Board to reflect upon the upcoming New Market ceremony and the words and symbolism for which it represents. He thanked the Board for their leadership and support over the past year.

c. Mr. Hupp briefed the Board on the current fundraising update and an update on the VMI Campaign. The current fundraising for the first 9-months has raised $39M and is expected to surpass $40M by end of the fiscal year. Through the end of March the VMI Campaign has raised $319M which is well past the $225M goal. He briefed that the Campaign is into the “Shake a Leg” phase as it approaches the end of this effort. He also briefed that fundraising webpages are being worked on and that future “Got a Minute” videos for May and June are being worked on for release.

d. Mr. Skip Roberts briefed the Board on the status of the VMI Investment Holdings, LLC. He provided an overview of the Alumni Agencies Endowment from 2017 to present as well as a breakout of the holdings between investment classifications. The current investment/endowment balance is $428.5M. Mr. Roberts also provided the Board with a performance summary by asset class and the Cliffwater expected 10-year rate of return of 7.29%.
17. Mr. Ray and Michelle Lancaster, Co-Presidents of the VMI Parents Council, appeared and provided an end-of-year report to the Board. Mr. Lancaster reported that the Parents Council had a very successful year and that there is much enthusiasm among their members. He briefed that the Council focused on the major objectives this year 1) Fiscal accountability (established a Treasurer position), 2) Communication (strengthen the lines of communication to eliminate disinformation via social media), and 3) Improved interface and collaboration between Council committees (streamlined transition plan, improved e-mail screening). He concluded his remarks by highlighting their success during matriculation. Over 80 parents participated in the effort and made sure that all new cadets were taken care of upon arrival. General Jumper thanked them for their unyielding support to VMI and their tremendous efforts this year. General Peay presented them with a VMI Certificate of Excellence and he also thanked them for the wonderful support throughout the year.

The Board took a brief recess at 0910 hours and reconvened at 0920 hours.

18. Mr. Hines, Chair of Academic Affairs, reported on the meeting of his Committee.

   a. A motion was made by Mr. Hines, seconded by Mr. Boland: The Academic Affairs Committee has considered the Changes in Faculty and Staff list dated 21 April 2017, and recommends that the Board of Visitors approve these changes and that the list be made part of the minutes. The motion passed unanimously. These Changes will be filed with the minutes as Appendix III.

   b. Mr. Hines made the following motion, seconded by Mr. Hall: The Academic Affairs Committee has considered the Graduation List dated 17 April 2017 for May 2016 graduates. The Committee recommends the Board of Visitors approve this preliminary list of graduates. The Board of Visitors grants to the Deputy Superintendent for Academics and Dean of the Faculty the authority to delete names of cadets who do not meet the requirements for graduation from VMI and to add the names of graduates who may fulfill the requirements for graduation. The Committee further recommends that the final list of 31 January 2017 graduates (MEMORANDUM NUMBER 35 dated 27 February 2017—Enclosure 2) be accepted and filed with the minutes of this meeting. The motion passed unanimously. The final list of January 2017 graduates is filed with the minutes of this meeting as Appendix IV.

   c. Mr. Hines made the following motion, seconded by Mr. Boland: The Academic Affairs Committee has considered the proposals approved for funding by the Jackson-Hope Board of Overseers. The Committee recommends the Board of Visitors approve and accept these appropriations. The motion passed unanimously. The list of proposals will be filed with the minutes of this meeting as Appendix V.
d. *Mr. Hines made the following motion, seconded by Mr. Latsha: The Academic Affairs Committee has considered the change to the Academic Regulations, May 2017. The Committee recommends the Board of Visitors approve the Academic Regulations and that it be made part of the minutes.* The motion passed unanimously. The change will be filed with the minutes of this meeting as Appendix VI.

e. Mr. Hines discussed that during the Committee meeting the Dean covered the work for credit by cadets during the VMI Summer Study Abroad program. Some of the trips include work that is completed for actual credit and GPA quality points, while other trips are simply for credit only. He also discussed expanding the program beyond just trips to Europe.

f. Mr. Hines stated that the Dean provided an update on the SACSCOC Accreditation status. He fully expects that the final determination on accreditation will occur in the June timeframe.

g. Mr. Hines briefed that the Committee discussed the ongoing issue of hiring alumni on to the faculty. This remains a complex issue, however, VMI recently hired two alumni as adjunct members as additions to the faculty in the History and English departments.

19. Mr. Hall, Chair of the Audit, Finance and Planning reported on the meeting of his Committee.

a. The Board was briefed that the Committee received a report Lt Col Kevin Ryan ’01 on an update to the ongoing report from the Auditor of Public Accounts. The report is 2-3 weeks behind schedule due to a busy audit season. No issues are expected.

b. *A motion was made by Mr. Hall, seconded by Mr. Boland, that the Board of Visitors approve the 2017-2018 Operating Budget.* The motion passed unanimously. The memorandum to the Board is filed with the minutes of this meeting as Appendix VII.

c. *A motion was made by Mr. Hall, seconded by Mr. Latsha, that the Board of Visitors approve the VMI Museum System Collections Management Policy and Code of Ethics as revised, 2017.* The motion passed unanimously. The memorandum to the Board is filed with the minutes of this meeting as Appendix VIII.

d. *A motion was made by Mr. Hall, seconded by Mr. Latsha, that the Board of Visitors approve and adopt the All-Hazards Emergency Operations Plan.* The motion passed unanimously. The memorandum to the Board is filed with the minutes of this meeting as Appendix IX.

e. Mr. Hall reported that Colonel Hopkins in Information Technology has spent a great deal of time on increasing the Internet Capacity. He reported that Colonel
Hopkins' next project is to completely rework the WiFi system in barracks for improved service and capability for the cadets in barracks. Additionally, all VMI IT equipment is moving towards Apple based products over a time-phased approach into the next year.

f. Mr. Hall reported that the Committee reviewed the ongoing Post Security effort and the report that is being conducted by an outside consultant. The report has carefully analyzed all of the various risk factors facing the Institute. The report highlights each risk and provides in detail a mitigation strategy for each issue. The post security effort continues to evolve with new risks. The estimated cost to implement the recommended prevention strategy is $5-$7M to accomplish.

g. Mr. Hall reported that the Committee reviewed the credit card holder data security policy. There is an ongoing effort to tighten up the data being provided and how information is being processed to provide maximum confidentiality and protection.

20. Mr. Latsha, Chair of the Appeals Committee, reported that his Committee had a briefing and discussion with Lieutenant Colonel Merce Brooke IV ’94, the Superintendent’s assistant faculty representative to the Honor Court. Additionally, the cadet leadership and some of next year’s leaders were present to speak to the Committee. Mr. Latsha remains impressed with the quality and commitment of the cadets and echoed the comments from Cadet Inman that “honor is a lifestyle.” He commented that the Court elected its first female member and how proud he is of the diversity on the Court. He thanked the Board for the opportunity to serve on the Committee for the past 8-years and deferred specific case reviews to the closed session period.

21. Mr. Boland, Chair of the Athletics Committee, delivered the report of his Committee. The Committee met and spoke with some of the new coaches and various cadet athletes. Mr. Boland covered the new hires within the Athletic Department and provided the Board with their background and credentials.

   a. Mr. Bo and reported that the Athletic Depart went through a recent audit by the Auditor of Public Accounts. There were two minor findings out of 26 items reviewed. One of the errors was an error to a grant calculation and the second was a disbursement schedule error which required a reclassification from one accounting column to another. There was no change in the overall ending balance.

   b. Mr. Bo and reported that Mr. Fujiwara briefed the committee on the VMI concussion policy. The policy is very thorough with no exceptions. The NCAA and Institute policy are very familiar with athletes and cadets going through the very same concussion protocols.

22. Lieutenant General Wilson, Chair of the Cadet/Military Affairs Committee, reported on the meeting of her Committee.
a. Commissioning across all the services remains strong and continues to increase. Future projections in both the Army and Air Force indicate that VMI is likely to approach and surpass commissioning 200 new officers out of a graduating class in the next 2-3 years.

b. The Spring FTX was longer this year, but provided the ROTC departments a unique opportunity to conduct sustained collective training events not available to many other ROTC cadets in the Nation. The Army used Fort Pickett for land navigation, marksmanship and assessed tactical training exercises at the squad, platoon, and company level. The Navy visited the Norfolk Fleet and conducted tours of ships, an aviation squadron, a submarine tour, and conducted various navigation/seamanship/ship handling training. The Air Force visited Andrews AFB and the Pentagon. They toured a Fighter, Tanker, Helicopter and Explosive Ordnance Disposal Squadron. The cadets also heard from General Wilson and General McDew ’82 and other DC area alumni. The Marines deployed to a 1500 acre training area in Natural Bridge and conducted station and tactics training. Training included land navigation, offensive and defensive force on force scenarios and extensive mission planning. They returned to VMI on foot with a combat load, and conducted a foreign weapons live fire familiarization training at the VMI range.

c. VMI is the last of the Senior Military Colleges that continues to mandate 4-years of ROTC training. This continues to provide strong leadership training, emphasizing core values and keeps cadets qualified and competitive for late commissioning opportunities.

23. Mr. Reeder, Chair of External Relations, reported on the meeting of his Committee.

a. Mr. Reeder briefed on the progress of the Stonewall Jackson House construction. He recounted last year's request for bids to construct a visitor orientation center to support the Stonewall Jackson House resulting in bids that were over budget based on the engineer's project estimate. The request for bid was reissued with a longer proposed construction window. This proposed construction is intended to improve visitors' experience and perhaps increase revenue.

b. Mr. Reeder reported that progress on a grant for a Chessie Trail pedestrian bridge has been submitted. This request is for a $1 million grant to construct a pedestrian bridge to replace a previous bridge that was washed away in a storm a number of years ago. Action on the grant is expected in the near future.

c. Mr. Reeder reported that the Jonathan Daniels Award committee will reconvene later this year to reconsider nominations for presentation of the award in 2019 or later.

d. Mr. Reeder thanked Mrs. Chambers for representing the Board when Supreme Court Justice Ruth Bader Ginsburg visited the post in February.

e. Colonel Keith Gibson provided the Board members with a historical update on a recent artifact he obtained for the VMI Museum. He showcased a sword presented to Cadet English from Company C in 1911. It is a US Army sword that
he took with him throughout his career as a commissioned officer in the Army. He carried the sword with him through World War I and World War II and concluded his career as the adjutant to the Army Chief of Staff. The sword will be on display in the VMI Museum.

f. Mr. Reeder briefed that the Virginia Museum of the Civil War (VMCW) expects as many as 1,000 reenactors to participate in the 153rd anniversary reenactment of the Battle of New Market this year. Cadet Jordan Farmer '19 has been selected as a Shaara scholar over the summer. He will assist all departments of the VMCW as well as interact with the public. He also reported that former Secretary of the Army, John Marsh, was honored in March by the American Battle Monuments Commission with its distinguished service medal in a ceremony at the VMCW.

g. McGuire-Woods Consulting Report: Mr. Adams reported that state finance officials have noted indicators that the economy appears to be improving, which, if sustained, will improve the outlook for state revenues. Legislation of concern to colleges failed in the General Assembly this year, but likely will be reintroduced next year. He also provided a perspective on statewide and district elections in the fall. The Grow by Degrees program is being revived (under a new name) by the Virginia Business Higher Education Council to advocate for higher education with state officials.

h. Mr. Reeder reported that activities during the spring FTX allowed non-commissioning cadets to assist a number of community organizations. Cadet members of the local volunteer fire and rescue services received a number of the department's awards. He noted cadet participation in such projects and organizations sets good relations between VMI and the community.

i. Mr. Reeder reported that a local property owner blocked access to the Chessie Trail due to a dispute with Rockbridge County officials. The issue appears to have been resolved. The Institute is investigating actions to remedy the fact that VMI does not have easements allowing access for four pieces of property along the 7.2-mile trail.

j. Mr. Reeder reported that a marketing study is being conducted by Simpson Scarborough and it is to be completed by summer's end. Interim data provided by the contractor validates many assumptions that underpin current marketing efforts. New insights have been offered as to how to reach prospective cadets at specific points in the admissions process.

k. Mr. Reeder reported that the Committee discussed the McGuire-Woods Consulting report, the 2016-2018 Operational Funding and Capital Bond program, results of the Superintendent’s governmental relations visits, SCHEV and their plan for higher education, the 2016 6-Year Plan process, and an update on local government relations.

24. General Jumper, acting Chair of the Nominating and Governance Committee, reported on the meeting of his Committee.
a. The nominations for new members and reappointments were submitted by the Alumni Association in February. The Secretary of the Commonwealth has them for action and the Board is waiting for official action by the Governor. The Governor’s appointments have historically been in the May to June timeframe.

b. The Committee considered a slate of candidates to be elected for the next academic year, which will begin on 1 July 2017. VMI considers and elects officers for the next academic year at our May meeting. The Committee considered a slate of candidates for nomination to the Board. A motion was made by Mr. Latsha, seconded by Mr. Boland: The Committee approved the following list of officers and recommends the Board vote to approve them:

President: Mr. John William Boland
Vice President: Mr. George J. Collins
Vice President: Mr. Conrad M. Hall
Vice President: Mr. Richard K. Hines
Non-Alumni Member of the Executive Committee: LtGen Frances C. Wilson
Secretary to the Board: Lieutenant Colonel Sean P. Harrington

Cadet Non-Voting Advisory Representative to the Board: the President of the Class of 2018, Cadet Joseph Z. Brown

A roll call vote by those in attendance was taken by the Secretary of the Board of Visitors. The motion passed unanimously.

25. Entered into Closed Session: A motion was made by General Jumper, seconded by Mr. Latsha, to enter into a Closed Meeting. The motion passed unanimously and the Board entered into Closed Session at 1055 hours to discuss:

1. Disciplinary and other matters that would involve disclosure of information contained in the scholastic records of specific cadets, pursuant to Va. Code Section 2.2-3711 (A) (2), relating to discipline, sexual assault cases, and Honor Court cases.

2. Personnel matters related to the employment, assignment, appointment, or performance of specific individuals (pursuant to Va. Code Section 2.2-3711 (A) 1), pertaining to (i) the VMI Police Department; (ii) the Commandant’s staff; and (iii) a probationary, non-tenured faculty member.

3. Discussion or consideration of matters relating to gifts, bequests, and fundraising activities pursuant to Va. Code Section 2.2-3711(A)(8) pertaining to a new endowment fund.

26. **Returned to Open Meeting:** During its closed meeting, the board discussed only public business matters lawfully exempted from open meeting requirements under the Virginia freedom of information act, and only those public business matters identified in the motion converting the board in closed session. *At 12:35, a motion was made by Mr. Latsha, seconded by Mr. Hall, certifying the Closed Meeting.* The motion passed unanimously.

27. General Jumper stated there were certain matters discussed in Closed Session that required a formal Board vote. The first was to address the Superintendent’s MBOs for 2017-18 and to approve the Superintendent’s Annual MBO Report for 2016-2017.

*At 12:39, a motion was made by Mr. Boland, seconded by Mr. Hall, to approve the MBO’s for 2017-18 and to approve the Superintendent’s Management by Objectives Report for 2016-2017.* The motion passed unanimously. Both documents will be filed with the minutes as **Appendix X.**

28. General Peay thanked General Jumper for his leadership and service to the VMI Board of Visitors. Mr. Boland also echoed the same sentiments on behalf of his Board colleagues. A dinner honoring General Jumper and his wife, Ellen, will take place over the summer timeframe. General Jumper thanked the Board for their support and commented that it has been truly an honor to serve the Institute in this capacity.

29. There being no further business to come before the Board, the meeting was adjourned at 12:40 hours.

[Signature]

SEAN P. HARRINGTON, Lt Col, USAF (ret)
Secretary, VMI Board of Visitors